



# Your Road to Success Business Partner Search

Leverage our expertise and find suitable business partners with us!

## Taiwan and Germany – Attractive Markets

Taiwan and Germany offer attractive business opportunities across various sectors, including advanced manufacturing, electronics, green technologies, and innovative mobility solutions. We overcome language barriers and support you in successfully entering and expanding the market.

THREE STEPS FOR YOUR SUCCESS

## Find a Suitable Business Partner



### ➤ Step 1: Identification

We identify potential business partners tailored to your requirements and deliver a customized list to support your goals.

### ➤ Step 2: Contact

We take care of contacting the companies on-site, introduce your products and inquiries in Chinese or German, and obtain initial feedback.

### ➤ Step 3: Support

We assist you in efficiently setting up video conferences or in-person meetings in Taiwan or Germany – including translations, to successfully launch your business partnership!

## Testimonial



*"We engaged the German Trade Office (GTO) in Taipei to support us with targeted business matchmaking. The collaboration was well-structured, pragmatic and reliable. Based on our requirements, the team approached suitable companies and arranged highly relevant meetings within a short time frame. Communication was consistently efficient and to the point, and the overall execution was thorough and professional. The GTO delivered strong results and we can clearly recommend their services."*

Matthias Koeppen  
Head of Sales Global, IAV GmbH



Rely on us for business partner search, so you can have more time for your core business!

## Please feel free to contact us



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Would you like to know more about specific markets in Taiwan or Germany? Discover the potential of your products and services on-site with our [market analysis](#) tailored specifically to you. Our colleagues are always happy to advise you on this.

## Terms and Conditions

Further information can be found in our [Terms and Conditions](#).

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